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Interim Report

Mr André Steiger born on March 22, 1985 has been employed in our enterprise since August 5, 2013 as Systems Engineer.

NetApp stands for innovative storage and data management with excellent cost efficiency. The company was founded in 1992 with its head office in Sunnyvale/California. Today, it has more than 12,000 employees and over 150 branch offices worldwide.

André's tasks essentially consist of the following activities:

- Identify customer needs and requirements
- Working with vendors, partners and sales to ensure that systems solutions are provided to customers
- Providing pre-sales support for selling NetApp's Products and Professional Services to existing as well as potential customers. Act as trusted advisor for existing customers to enhance their environment
- Definition of all the elements of the customer's technical computing environment
- Answer customer questions and provide systems configuration recommendations
- Provide technical support to current customer and 'try-and-buy' test projects
- Define customer acceptance criteria for 'try-and-buy' evaluation projects
- Support and develop processes and systems for quick and thorough responses to customer RFP's
- Attend customer calls with the Sales Representative
- Provide technical consultation and disseminate product information to the sales team
- Work effectively across functions with other NetApp employees in Sales, Marketing, Customer Service and Development areas
- Develop business plans in cooperation with sales representatives up to EA level

Mr Steiger possesses excellent specialist knowledge extending far beyond the mainstream, which he always applies to our business processes in a most effective and beneficial manner. He continuously and very successfully expands and updates his extensive specialist knowledge to the benefit of our company by regularly attending events to further his education.

Due to his exacting analytical ability, he is always able to understand complex situations immediately and to find good solutions right away. Mr Steiger always works in a highly proactive manner and completely identifies with his tasks and our company at all times. He always displays an impressive level of dedication and motivation. In situations with extreme stress, he always displays exemplary resilience.

He always completes his tasks completely autonomously, with much diligence and according to a well thought-out plan. He always works serenely, thoughtfully, target-oriented and extremely precisely. He continuously impresses us particularly in terms of quality and quantity.



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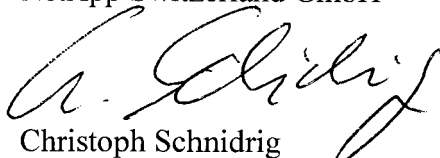
Mr Steiger shows an extremely high level of reliability. He always finds good solutions for all problems. The performance of Mr Steiger does always and in every respect earn our recognition.

He is respected by everyone for his consistently friendly and well-balanced demeanour. He is always helpful, courteous, and where necessary, he puts the interests of others before his own. His personal conduct with superiors, colleagues and clients is always exemplary and loyal.

This interim report is provided on request by Mr Steiger. We are happy to comply with this request. We would like to thank him for his consistently very good performance in the past, and are looking forward to a positive continuation of his employment.

Wallisellen, September 12, 2016

NetApp Switzerland GmbH


Christoph Schnidrig
Manager Systems Engineering


Barbara Branca
HR Business Partner